

The Alpen-Adria-Universität Klagenfurt is pleased to offer the position of

**Postdoc-Assistant**

**in Marketing and International Management**

**at the Department of Marketing and International Management, Faculty of Management and Economics** (full time, potential tenure track position)

Starting date: April 1, 2012

The candidate should have worked successfully in Marketing and/or International Management or in the field of Statistics or Mathematics (related to Marketing and International Management) and should have demonstrated strong international commitment as well as the ability to publish in international academic journals. The candidate should be experienced in empirical research. She/he will contribute to the development of the degree course "Master in International Management". We are seeking a committed and creative person with intellectual curiosity, strong communicative skills, organizational talent, and enthusiasm for team work.

**Duties and Responsibilities**

- Original research and publications in leading international academic journals
- Independent research according to the written qualification contract (Habilitation or equivalent scientific achievements)
- Acquisition and execution of research projects
- Graduate and undergraduate teaching in marketing and international management studies courses
- Supervision of Bachelor's and Master's candidates
- Administrative duties (e.g. committee service) associated with departmental and university membership

**Required Qualifications**

- Ph.D or D.B.A. degree with emphasis on Marketing or International Management or Statistics or Mathematics
- Teaching experience at the university level
- Knowledge and experience in the areas of Marketing and International Management
- Quantitative empirical research in the areas of Marketing or International Management
- Demonstrated ability for excellence in scholarly research
- International experience
- Excellent knowledge of English (fluent in spoken and written)

## Preferred Qualifications

- Excellent performance in studies
- Record of refereed publications
- Experience in project management and acquisition
- Teamworking and social skills
- Knowledge of German

With the holder of a career position a qualification contract according to § 27 Uni-KV could be concluded, within the areas of research, independent teaching, managerial functions, administrative tasks and external experience. At the closure of the mentioned qualification contract a classification as Assistenzprofessorin/Assistenzprofessor (Basis Uni-KV: A 2 Ass. Prof.) will be established. If the holder of the position reaches the qualification according to the contract, the person will get an employment relationship of indefinite duration as „Assoziierte Professorin/Assozierter Professor“ (Basis Uni-KV: A 2 Assoz. Prof.).

The Alpen-Adria-Universitaet Klagenfurt intends to increase the number of women on its faculty, particularly in high-level positions, and therefore specifically invites applications by women. Among equally qualified applicants women will receive preferential consideration.

People with disabilities or chronic diseases who are qualified are explicitly invited to apply.

Screening of candidates commences on February 18, 2012 and will continue until the position is filled. Please address your English application (letter of motivation, curriculum vitae, list of publications) to Alpen-Adria-Universitaet Klagenfurt, Dienstleistungseinrichtung Personal/Fachabteilung Personalentwicklung, Universitaetsstrasse 65-67, 9020 Klagenfurt, Austria and submit it electronically to [pe@uni-klu.ac.at](mailto:pe@uni-klu.ac.at) no later than **February 15, 2012**. Please indicate clearly the reference number of the position: 52/12.